



February 25, 2011

Subject: Matson Raising Fuel Surcharge for Hawaii, Guam/CNMI and Micronesia by 8.5 Percentage Points

Dear Matson Customer:

As a result of recent dramatic increases in fuel costs, caused in large part by the ongoing turmoil in the Middle East, Matson is raising its fuel surcharge by 8.5 percentage points, from 26.5 to 35 percent for its Hawaii service, and from 28 to 36.5 percent for its Guam/CNMI and Micronesia service, effective March 27, 2011.

“Last month, when we announced our first upward adjustment to our fuel surcharge in over a year, we hoped that fuel prices would moderate,” said Dave Hoppes, senior vice president, ocean services. “Instead, just the opposite has occurred. Fuel prices have increased dramatically and have been exacerbated by the current unrest in the Middle East. Bunker fuel prices have recently exceeded \$100 per barrel, and are quickly approaching the historic highs last experienced in the summer of 2008. We recognize that record high fuel prices are a concern for many businesses, as well as the average consumer. Unfortunately, transportation companies are especially hard hit, with fuel consumption an unavoidable and significant component of operating costs.”

Matson’s last fuel surcharge adjustment was an increase of 4.75 percent, effective this Sunday, February 27. Prior to that, Matson made two downward adjustments, with the first decreasing by two percentage points, effective July 18, 2010, and the second decreasing by 3.75 percentage points, effective September 12, 2010.

If you have any questions, please contact your local account executive or our Customer Support Center. Thank you for shipping with Matson.

To notify us of changes to recipient information, please reply to datasupport@matson.com or return this notice via fax to 866-394-0940. Please notate your corrections and include your phone number so that we may contact you should we need clarification. Please allow 2-3 business days for processing. Mahalo!